KNOW WHAT YOU OWE:

Student Loan Exit Counseling

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HELLO! This presentation is delivered by Personal Finance Duke

A program designed to empower Duke students and alumni to make informed financial decisions by providing educational information and space for reflection as individuals navigate their own personal finance journeys, both in school and beyond graduation.

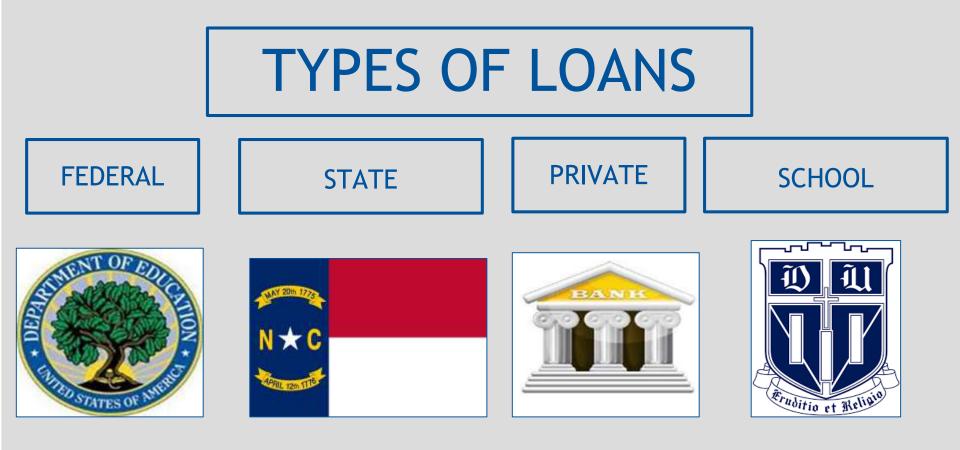


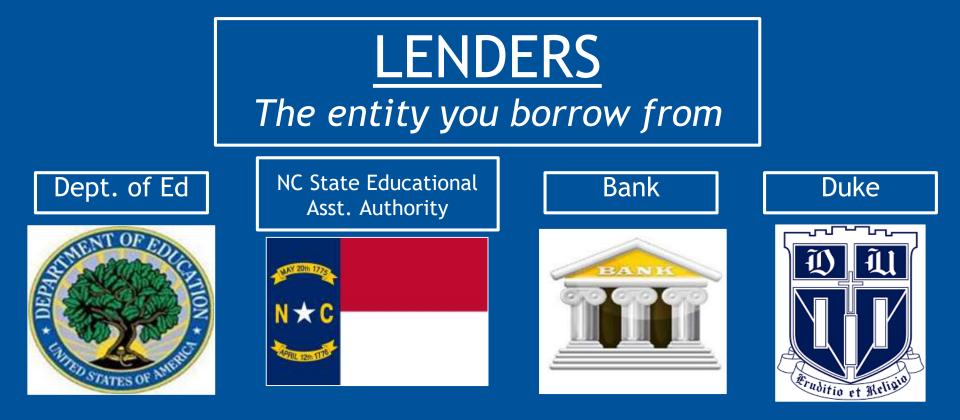
PRESENTATION OBJECTIVES

- Review the different types of student loans
- Introduce important considerations before repayment begins
- Discuss ways to manage student loan debt
- Help you feel more empowered as you make financial decisions affecting your personal finances
 - Remember...it's YOUR MONEY. YOUR CHOICES. YOUR FUTURE.

REVIEWING YOUR LOANS

Keeping track of your loans and getting organized before repayments







Dept. of Education

FEDERAL DIRECT LOANS

Several types of Federal Loans:
 Direct Subsidized
 Direct Unsubsidized
 Graduate PLUS

What about Parent PLUS Loans?

Things to note:
 Fixed interest rate
 6 month grace period
 Flexible repayment plans

- A loan borrowed based on state of residency and/or institutional location
- Varies by state

- Things to note w/NC*:
 - **Fixed interest rates**
 - **10 yr. repayment term**
 - □ 6 month grace period
- Have you borrowed the NC
 Forgivable Loan?
 Review employment criteria





A loan borrowed from a bank or similar financial corporation

Things to note:

- Many different types of lenders
- Review your loan terms to determine:
 - **Fixed or variable**
 - interest rate
 - Grace periods
 - Repayment plan options

Loans originated by your institution or school

Includes Perkins Loans

Things to note:

- **G** Separate from federal loans
- Fixed interest rate
- 6 month grace period9 months Perkins
- **1**0 yr. repayment term

Call our office if you need additional assistance managing repayment

SCHOOL DUKE



WHEN IN DOUBT....

REVIEW YOUR MASTER PROMISSORY NOTE & SPEAK WITH YOUR LENDER!



QUESTIONS ABOUT LOAN TYPES & LENDERS?



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KNOWING YOUR PAYMENT

Principal Balance

Interest

Is it always this straight forward?



For our example: <u>\$50,000 at 5.5%</u>

Daily Interest Accrual- \$8.00 Interest after 30 days- \$230 Interest after 1 year- \$2,750 Interest after 2 years- \$ 5,500 Interest after 2.5 years- \$6,875 *Note: This interest has not been CAPITALIZED Capitalized Balance: \$56,875 Principal- \$50,00 Interest- \$6,875

*Beginning July 2023, interest will no longer be capitalized for Federal Direct Loans unless it is required by statute.

SERVICER

The entity that will collect your payments on behalf of your lender



Nelnet, Edfinancial, Aidvantage, MO<u>HELA</u>



Sallie Mae, American Education Services, Nelnet









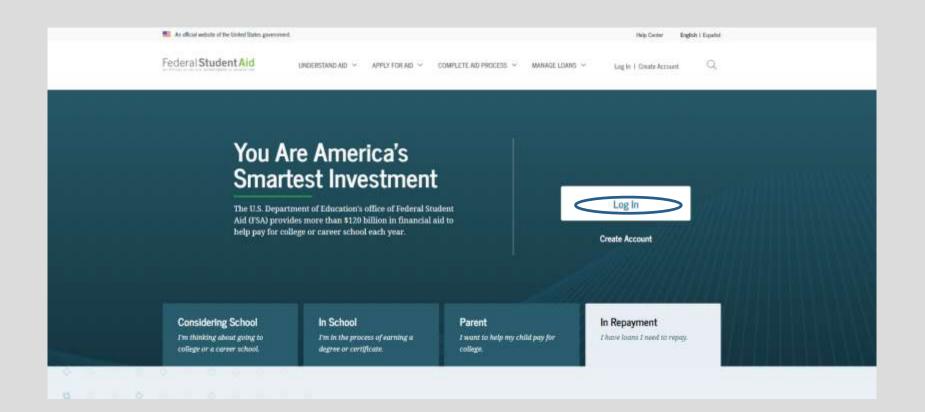
HOW DO I FIND MY SERVICER?



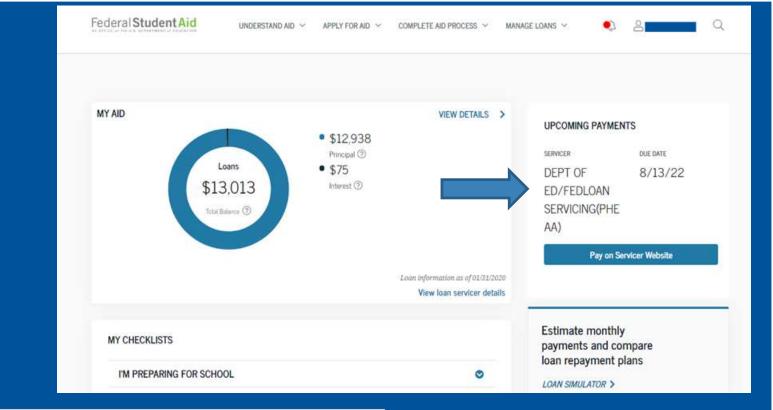








FINDING YOUR LOAN INFORMATION: Studentaid.gov



FINDING YOUR LOAN INFORMATION:

"My Aid"-studentaid.gov

Personal Finance



Official Servicer of Federal Student Aid. What this means to you ~

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Password	
C Remember My	User ID
	Log In
	Register
Forgot User ID	Forgot Password

Welcome to Aidvantage!

Official Servicer of Federal Student Aid

Aidvantage is here to help you better understand and manage repayment of your federal student loans. Log in to explore repayment options, manage your payments, and get answers to your student loan questions.

Learn about Aidvantage

SERVICER SNAPSHOT:

Aidvantage Servicing





For Federal Student Loans

What are my options?

Which one do I pick?



Time Based

PLAN	ELIGIBLE LOAN TYPES	ELIGIBILITY REQUIREMENT	MONTHLY PAYMENT DETERMINED BY	REPAYMENT TIMEFRAME	NOTABLE ITEMS
STANDARD	DIRECT AND FFEL LOAN	N/A	TOTAL DEBT, INTEREST RATE, & LENGTH OF REPAYMENT EQUAL PAYMENTS THROUGHOUT TERM	UP TO 10 YEARS	THIS IS THE DEFAULT PLAN HIGHEST TIME BASED PAYMENT AMOUNT, BUT WILL RESULT IN LESS INTEREST OVER TIME
GRADUATED	DIRECT AND FFEL LOAN	N/A	TOTAL DEBT, INTEREST RATE, & LENGTH OF REPAYMENT PAYMENTS BEGIN LOWER (~60% OF STANDARD AMOUNT) AND INCREASE EVERY TWO YEARS THROUGHOUT	UP TO 10 YEARS	INITIAL PAYMENTS WILL NEVER BE LESS THAN AMOUNT OF INTEREST ACCRUES AND SUBSEQUENT INCREASES WILL NEVER BE MORE THAN 3X GREATER THAN PRIOR PAYMENT
EXTENDED (FIXED & GRADUATED)	DIRECT AND FFEL LOAN	BORROWERS MUST HAVE A MINIMUM OF \$30,000 IN DIRECT/FFEL LOANS	TOTAL DEBT, INTEREST RATE, & LENGTH OF REPAYMENT TWO OPTIONS: FIXED, EQUAL PAYMENTS LOWER PAYMENTS TO BEGIN WITH (~50%) AND INCREASE EVERY TWO YEARS	UP TO 25 YEARS	LONGER REPAYMENT TERM WILL RESULT IN GREATER INTEREST PAID

Perso

Income Driven- Historical Plans

Core Formula: AGI – Protected Income = Discretionary Income

Increase	Repayment Plan	ΡΑΥΕ	IBR *Only plan enacted by Congress	ICR
in the principal balance of a loan caused by a failure to cover	Eligibility	Direct Loans; Demonstrate partial financial hardship, No loans prior to 2011	Direct & FFEL Loans; Demonstrate partial financial hardship,	Direct Loans; Only IDR Plan available to Parent PLUS borrowers
	Payment Amount	10%	Borrowers > 07/14: 10% Borrowers < 07/14: 15%	20%
the interest	Cap @ Standard	Yes	Yes	No
due on that loan	Include Spouse's Income & Debt	Only When File Jointly	Only When File Jointly	Only When File Jointly
	Negative Amortization	Assistance w/Sub Loans Only (3 yr)	Assistance w/Sub Loans Only (3 yr)	Assistance w/Sub Loans Only (3 yr)
Personal Finance aDuke	# of years until Forgiveness	20 yr.	Borrowers > 07/14: 20 yr. Borrowers < 07/14: 25 yr.	25 yr.

Income Driven- SAVE Strong possibility that plan will be phased out in its entirety

	Repayment Plan	SAVE
	Eligibility	Direct Loans (Excludes Parent PLUS Loan)
	Payment Amount	UG- 5% of discretionary income GP- 10% of discretionary income *Weighted % if you have loans from both levels **Based off of Discretionary Income (AGI minus 225% of FPL)
	Cap @ Standard	Νο
Inclu	ide Spouse's Income & Debt	Only When Filing Jointly
	Negative Amortization	Yes- No unpaid interest carries over for all types of loans
#	of years until Forgiveness	UG & Direct Consolidation Loan- 20 yr. GP Loan- 25 yr.
ersonal Finance CDuke		

COMPARING PAYMENTS Loan Information-\$27,000 @ 5%; Salary- \$60,000

Repayment Plan	Standard	Graduated	SAVE
First Payment	\$286	\$162	\$227
Last Payment	\$286	\$486	\$438
Payoff Date	10 years	10 years	~ 9 years



COMPARING PAYMENTS Loan Information-\$85,000 @ 6.8%; Salary- \$80,000

	STANDARD	GRADUATED	EXT. FIXED	EXT. GRAD	SAVE	ΡΑΥΕ	IBR	ICR
MONTHLY PAYMENT	\$976	\$563-\$1,688	\$587	\$478-\$842	\$393-\$1,256	\$484-\$976	\$484-\$976	\$873
TOTAL TO BE PAID	\$117,121	\$125,960	\$176,182	\$190,887	\$166,936	\$153,624	\$153,624	\$125,651
PAY OFF DATE	06/2034	06/2034	06/2049	06/2049	11/2042	02/2041	02/2041	06/2036
FORGIVENESS AMOUNT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0



COMPARING PAYMENTS Loan Information-\$200,000 @ 6.8%; Salary- \$125,000

	Standard	Graduated	Ext. Fixed	Ext. Graduated	SAVE	PAYE	IBR	ICR
Monthly Payment	\$2,302	\$1,328- \$3,983	\$1,388	\$1,133- \$1,983	\$768- \$2,729	\$859- \$2,302	\$859- \$2,302	\$1,840- \$2,822
Total to be Paid	\$276,193	\$297,199	\$416,443	\$451,076	\$441,847	\$357,540	\$357,540	\$285,306
Pay-off Date	June 2034	June 2034	June 2049	June 2049	Mar. 2048	June 2044	June 2044	Aug. 2044
Forgiveness	\$0	\$0	\$0	\$0	\$0	\$88,518	\$88,518	\$0



PICKING YOUR PLAN

Loan Simulator: studentaid.gov



STATUS UPDATE As of Mar. 3, the application for Income **Driven Repayment Plans is currently** unavailable for an estimated 3 months. It is unclear if the historical options previously available to borrowers will be reinstated. Refer to your servicer for updates as needed.





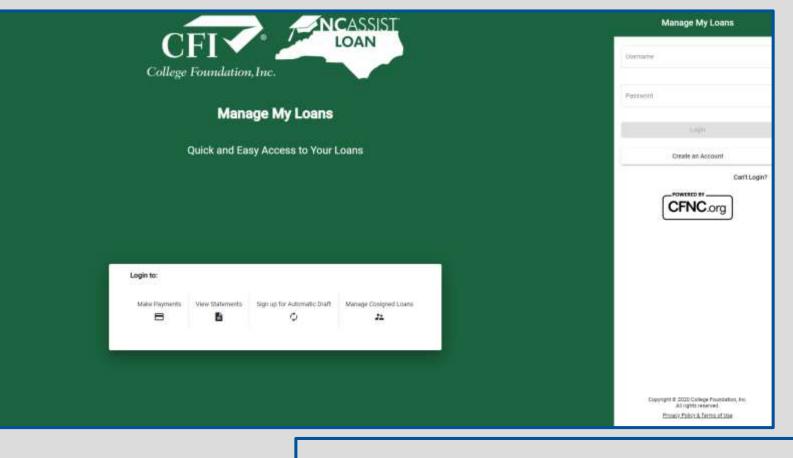


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Heartland	Home	Download Forms	Help Center	Contact Us			
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Personal Finance Duke				Heartla	nd EC	CSI	



NC STATE ASSIST LOAN & NC FORGIVABLE LOAN





SERVICER SNAPSHOT:

College Foundation Inc.







My Loan Account

View, manage and pay down your College Ave loan(s).

Manage My Loan



Scan to download our loan repayment app

Personal Finance a Duke



Manage Loans ~ T

Trouble Paying Forms

MANAGE YOUR LOANS

Be smart and stay smart when it comes to repaying your student loans.



CREATE AN ACCOUNT

SERVICER SNAPSHOT:

Check with your lender!!!

ASK ABOUT BENEFITS & REWARDS!



• Auto debit reward



- Auto debit reward
- Redeemable points toward loan payments



• Auto debit reward



- Co-signer release
- Auto debit reward



COMPARING PAYMENTS Loan Information-\$85, 736 @ 6.8%

10 YEARS	15 YEARS	20 YEARS
\$987	\$761	\$654
\$118,398	\$136,992	\$157,070

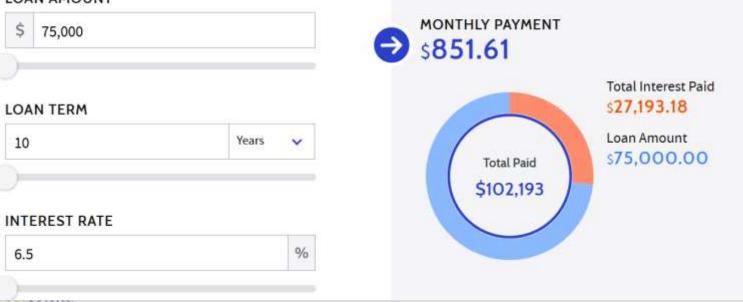


REFLECTING ON REPAYMENT Loan Calculator: Investopedia

Calculate Your Monthly Payment

Your monthly payment for a loan will depend on the amount, term, and interest rate of the loan. Use the inputs below to get a sense of what your monthly payment could end up being.

LOAN AMOUNT



MAKING YOUR PAYMENTS

OTHER CONSIDERATIONS FOR YOUR SERVICER

- Deferment
- Forbearance
- Consolidation
- Refinancing
- Forgiveness



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Payments on your loan are postponed

Interest is covered in a deferment for subsidized loans only

Eligibility:

- ✓ At least half-time enrollment
- ✓ Approved graduate fellowship
- ✓ Unemployment
- ✓ Economic hardship
 - Accounts for whole financial situation
 - \circ 3 year max.
- ✓ PeaceCorps
- Military Service/ Post-Active Duty Student







FORBEARANCE Eligible for Most Loans



 Partial or total postponement of payment

 Interest will accrue on ALL loans

Two types:

- ✓ General/Discretionary
 - Granted by servicer for:
 - Financial difficulties,
 - medical expenses, etc.
- ✓ <u>Mandatory</u>
 - Granted by Dept. of Ed
 - Residency programs, medical/dental internship, student loan burden, National Guard duty

Combine multiple <u>federal</u> loans into one

- Ex. \$750 Year 1 & \$1,100 Year 2
 = New Loan \$1,850
- Single monthly payment

Is consolidation right for me?

- ✓ More flexibility
 - Can extend repayment & decrease payment
- Simplify payment process

 X May lose underlying loan benefits
 X No option to pay down more expensive loans first

X May see a slight increase in rates

Learn more about the pros & cons:

Personal Finance a

https://studentaid.gov/manage-loans/consolidation

CONSOLIDATION Eligible for Federal Loans



STATUS UPDATE As of Feb. 28th, Federal Loan Consolidation is available via PDF application upload only. Availability is subject to change. Please refer to your loan servicer for updates as needed.



REFINANCING *Eligible for All Loans*



Primarily utilized by borrowers with high interest rates Lender issues a new loan based on creditworthiness Could result in lower payments and/or paying back less □ REMEMBER TO DO YOUR **HOMEWORK FIRST!** □ You will lose eligibility for federal loan repayment plans benefits

Two types of loan forgiveness: Non-taxable Taxable

VERY specific parameters for eligibility:

- Qualifying public service or teacher education
- Total and permanent disability
- ✓ Bankruptcy (in rare cases)
- Death

Personal Financ<mark>e (</mark>)

 # of years paying based on income driven repayment plan

How do I know if I qualify?



PUBLIC SERVICE LOAN FORGIVENESS

- Full-time employment by a government agency or a qualifying non-profit organization [501(c) (3)]
- 120 on-time payments towards your student loans
 DOES NOT have to be consecutive
- Make each payment under a qualifying payment plan Only works with Income-Driven repayment plans
 Submit forms annually to your servicer Verify that you are still eligible

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STATUS UPDATE As of Mar. 7th, changes to the PSLF program have been proposed to exclude employers/organizations "whose activities have a substantial illegal purpose". It is unclear which employers this directive might impact or how quickly this change will be enacted. Refer to your servicer for updates.



PSLF Help Tool studentaid.gov

Using the PSLF Help Tool

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You can use the PSLF Help Tool to search for a qualifying employer, learn what actions you may need to take to be eligible for PSLF or TEPSLF, and generate the form you need. Each time you submit a form, we will evaluate your eligibility for forgiveness, and provide that forgiveness to you if you are eligible. After you submit your form, if you have Direct Loans and work for a qualifying employer, you will receive a count of the number of qualifying payments you have made toward both PSLF and TEPSLF from FedLoan Servicing. For an optimal experience using this tool, we strongly recommend that you read <u>Become a</u> <u>Public Service Loan Forgiveness (PSLF) Help Tool Ninja</u> before getting started.

Learn more about PSLF and TEPSLF.

Log In To Start



Other assistance programs are out there! Employers, State-sponsored, HRSA, etc.



DELINQUENCY & DEFAULT Information Displayed: Federal Loans Only



After the first day of non-payment, loan account is delinquent

At 90 days, negative credit reporting begins

Failure to make a payment for 270 days, loan account is default

Consequences

- Lose repayment, forbearance, deferment options
- Lose additional federal student loan eligibility
- Entire loan balance becomes due
- □ Turned over to collections
- □ Wage garnishment possible
- □ Withholding of tax refunds possible



WHAT IF I DEFAULT?



You Can Resolve A Default!

✓ Make nine, consecutive on-time payments

- ✓ Stops negative credit reporting
- ✓ You only get ONE default rehabilitation





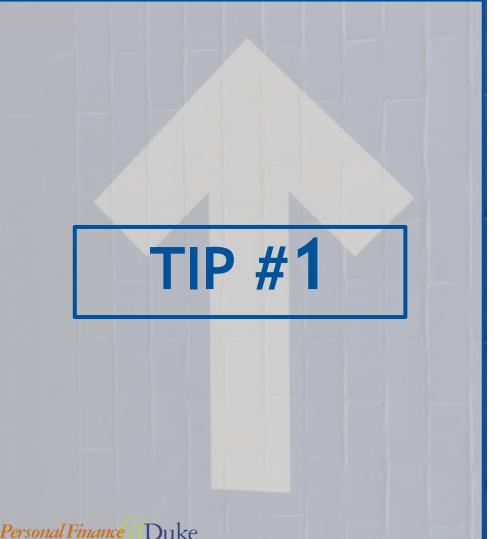
QUESTIONS ABOUT THE REPAYMENT PROCESS?



DEALING WITH DEBT

Tips for managing your money

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If possible, consider prepayments or paying above the minimum.

Pay down the "more expensive loan" first

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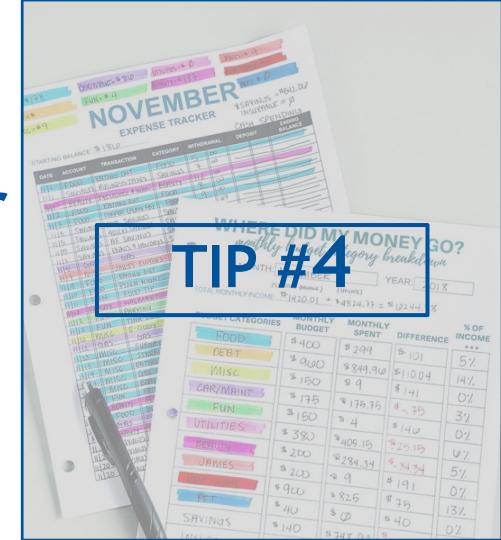


Personal Fn

Activate auto-pay for a.25% discount

Start budgeting for your loan payment

Personal Finance aDuke





RESOURCE SNAPSHOT: CashCourse Budget Wizard





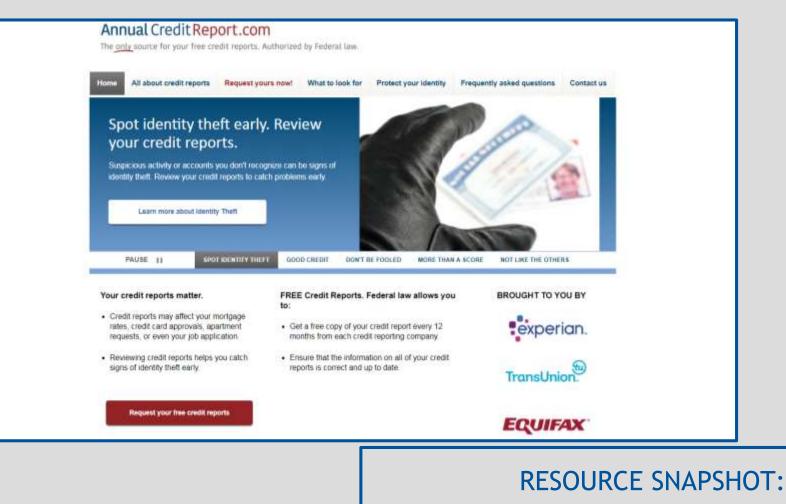
Interest paid on student loans is tax deductible

	, street address, city or town, state or n postal code, and telephone number	CMB No. 1545-1576	Loan In					
Account number (see instructio	country, and ZIP or foreign postal code	Form 1098-E Source of the second s	C For Bo This is impo- information and furnished to the return, a ru provide require section mpo- restifis bec- overstated as for student loai	rtant tax is being ie IRS. If i to file a	Asury 100	Additional Income and Adjustments to Income Attach to Form 1040. Go to www./m.goor/Form/040 for instructions and the latest information.	-	CME No. 1545-0074 2018 Attachment Sequences No. 01 Sequences receiver
Form 1098-E	ikeep for your records)	www.irs.gov/Form1008E Department of the Treasur	y - internal Pseveni	Additional Income	10 11 12 13	Reserved Taxable refunds, credits, or offsets of state and local income taxes Alimony received Business income or (loss), Attach Schedule C or C-EZ Capital gain or (loss), Attach Schedule D if required, if not required, check here Cither gains or (losses), Attach Form 4797 Reserved Reserved Reserved	1-9b 10 11 12 13 14 15b 16b	
Che	eck with you	ur servicer:			19 20a 21	Rental real estate, royalties, partnerships, 5 corporations, trusts, etc. Attach Schedule E Farm income or (loss). Attach Schedule F Unemployment compensation Reserved Other income. Ust type and amount ► Combine the amounts in the far right column. If you don't have any adjustments to income, enter here and include on Form 1040, Inc 6. Otherwise, go to line 23.	17 18 19 20b 21 22	
	1098-E F	Form		Adjustments to income	24	Educator expenses 23 Certain business expenses of reservists, performing artists, and fee-basis government officials. Attach Form 2106 . 24 Health savings account deduction. Attach Form 2889 . 25		
*2024 tax year < \$95k(s);\$185k(j)				27 28	Moving expenses for members of the Armed Forces. 26 Attach Form 3803 Deductible part of self-employment tas. Attach Schedule SE Self-employed SEP, SIMPLE, and qualified plans 28			
**Will	only genera	te form if you			29 30 31a 32 33	Sett-employed health insurance deduction		
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Monitor your credit







AnnualCreditReport.com





Keep in contact with

your servicer and ask for help

Beware of scams











Prepare and Apply

Loan Exit Counseling

Who's My Loan Servicer?

Income-Driven Repayment (IDR) Plans

Consolidate Loans

Restarting Payments

aDuke

Persona

Tools and Calculators

Loan Simulator

Making Payments for the

First Time

Learn About Repaying Loans

Repayment Plans

Repayment 101

Deferment or Forbearance

Delinquency and Default

Enroll in an Income-Driven Repayment (IDR) Pl

View Your Loan Information >

Update on Student Loan Debt Relief >

Questions on Federal Loans? Visit studentaid.gov



RIGHTS & RESPONSIBILITIES



DIRECT LOAN EXIT COUNSELING GUIDE

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Federal Student Ai

Your Rights and Responsibilities as a Borrower

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- a grace petiod and an orphanetics of what this means;

THE PROPERTY AND THE

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- deferment or lothesenex of repryment for certain defined periods, if I goality and if I respect it;
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 Federal Student Aid Ombudsperson http//studentaid.gov
 877-577-2575 (toll-free)

*Historically, Consumer Financial Protection Bureau processed complaints; may be an option in the future

> www.consumerfinance.gov 855-411-CFPB (2372)

RESOLVING DISPUTES





COME SEE US!



- ✓ Answer more detailed questions about your student loans
- \checkmark Assist in creating budgets
- \checkmark Discuss your financial aspirations
- Create SMART goals to meet your life plans
- ✓ Identify spending motivators
- ✓ Gain an additional support network

Duke Student Loans & Personal

Student Loans 101**

Personal Finance Foundations *

Finances In School • Appointments & Presentations •

Preparing for Repayment

STUDENT LOANS 101

Loans for Undergraduates & Parents

Loans for Graduate & Professional Students

Preparing for Repayment	
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Debt Management Strategies

Payment Relief & Rehabilitation

Loan Resources





PREPARING FOR REPAYMENT

Search

Knowing your borrowing options is just the beginning of navigating the world of educational loans. Repayment entails an entirely new set of terms, conditions, and processes to understand. Review this topic page to prepare for your upcoming payment responsibilities.

RESOURCE SNAPSHOT: Personal Finance @ Duke



DISCLAIMER

Information is accurate as of presentation delivery, however Federal Student Loan repayment is subject to change. Refer to your Master Promissory Note and Federal Loan Servicer as needed.



REMEMBER...

 ✓ Know what you owe How much have you borrowed and who did you borrow it from
 ✓ Prioritize your payments Pay down the principal and limit interest accumulation...don't forget to budget
 ✓ Keep in contact with your servicer Update your address, phone number, email etc.
 ✓ Stay patient and don't get discouraged...



YOU GOT THIS!









Template from SlidesCarnival

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