

PRESENTATION OBJECTIVES

- Review the different types of student loans
- Introduce important considerations before repayment begins
- Discuss ways to manage student loan debt
- Help you feel more empowered as you make financial decisions affecting your personal finances

Remember...it's YOUR MONEY. YOUR CHOICES. YOUR FUTURE.

REVIEWING YOUR LOANS

Keeping track of your loans and getting organized before repayments

TYPES OF LOANS

FEDERAL

STATE

PRIVATE

SCHOOL









LENDERS

The entity you borrow from

Dept. of Ed



NC State Educational Asst. Authority



Bank



Duke



Dept. of Education

FEDERAL DIRECT LOANS

☐ Several types of Federal Loans: ☐ Direct Subsidized ☐ Direct Unsubsidized ☐ Graduate PLUS
What about Parent PLUS Loans?
☐ Things to note: ☐ Fixed interest rate ☐ 6 month grace period -LOA, Underload, & prior repayment status can impact ☐ Flexible repayment plans

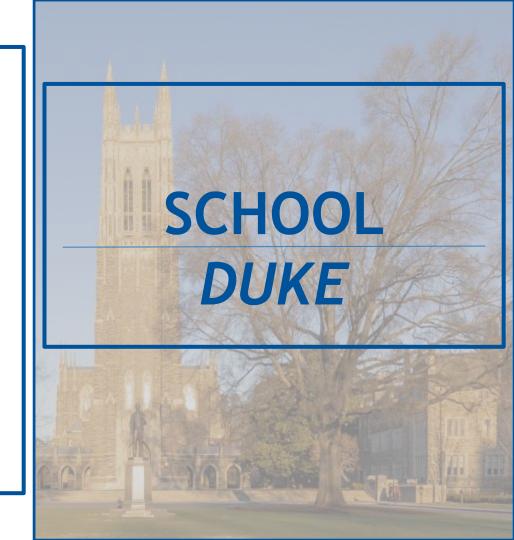
A loan borrowed based on state of residency and/or institutional location
Varies by state ☐ Things to note w/NC*: ☐ Fixed interest rates ☐ 10 yr. repayment term ☐ 6 month grace period
Have you borrowed the NC Forgivable Loan? ☐ Review employment criteria



PRIVATE BANKS

- ☐ A loan borrowed from a bank or similar financial corporation
- ☐ Things to note:
 - Many different types of lenders
 - Review your loan terms to determine:
 - ☐ Fixed or variable interest rate
 - ☐ Grace periods
 - ☐ Repayment plan options

Loans originated by your institution or school ☐ Includes Perkins Loans Things to note: ■ Separate from federal loans ☐ Fixed interest rate 6 month grace period □ 9 months Perkins ☐ 10 yr. repayment term Call our office if you need additional assistance managing repayment



WHEN IN DOUBT....

REVIEW YOUR
MASTER PROMISSORY NOTE
&
SPEAK WITH YOUR LENDER!



QUESTIONS ABOUT LOAN TYPES & LENDERS?

PREPARING FOR REPAYMENT

Understanding payment options

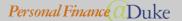
KNOWING YOUR PAYMENT

Principal Balance

+

Interest

Is it always this straight forward?





For our example: \$50,000 at 5.5%

Daily Interest Accrual- \$8.00

Interest after 30 days- \$230

Interest after 1 year- \$2,750

Interest after 2 years- \$ 5,500

Interest after 2.5 years- \$6,875

*Note: This interest has <u>not</u> been CAPITALIZED

Capitalized Balance: \$56,875 Principal- \$50,00 Interest- \$6,875

*Beginning July 2023, interest will no longer be capitalized for Federal Direct Loans unless it is required by statute.

SERVICER

The entity that will collect your payments on behalf of your lender



Nelnet, Edfinancial, Aidvantage, MOHELA



Sallie Mae, American Education Services, Nelnet



College Foundation Inc.



ECSI



HOW DO I FIND MY SERVICER?



Studentaid.gov



Login to your account via the Lender Website



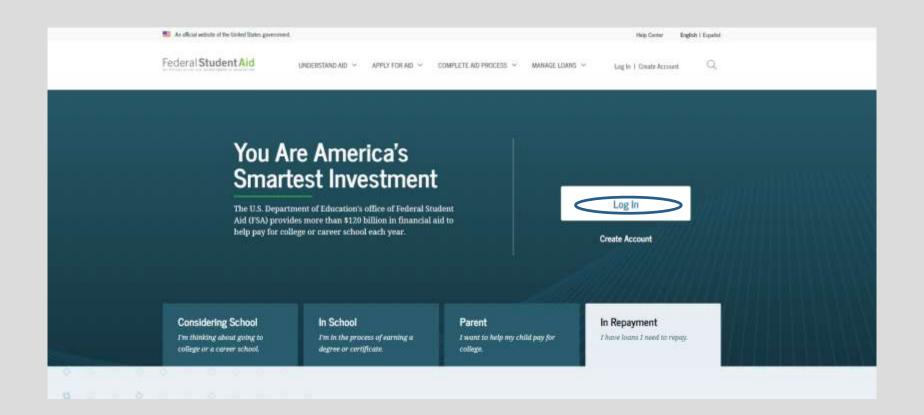
cfnc.org/myloans/login



heartland.ecsi.net

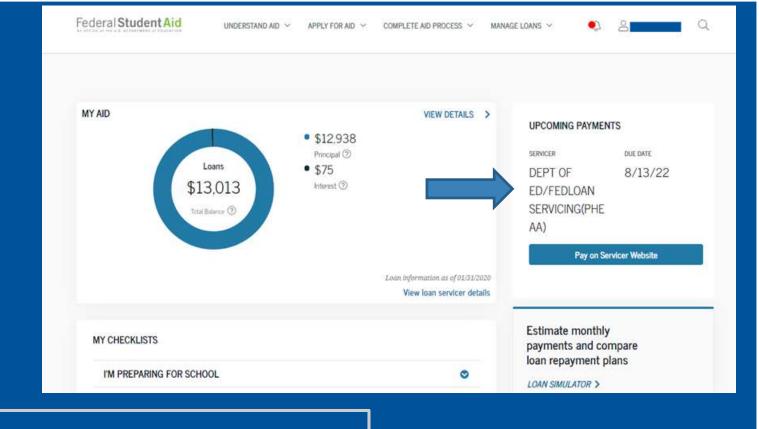


FEDERAL DIRECT LOANS



FINDING YOUR LOAN INFORMATION:

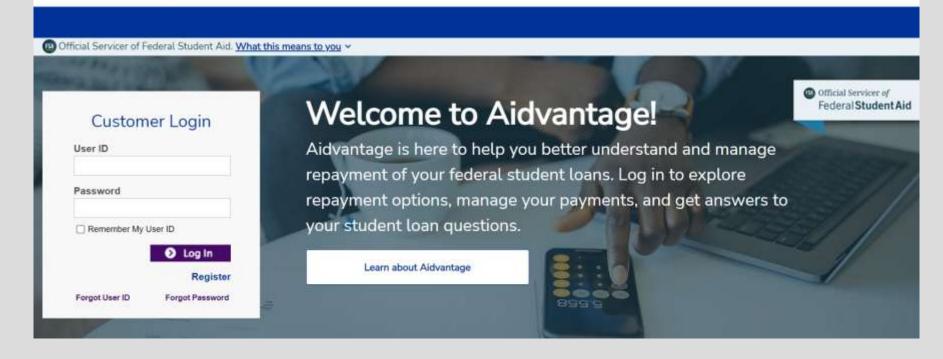
Studentaid.gov



FINDING YOUR LOAN INFORMATION:

"My Aid"-studentaid.gov

Personal Finance a Duke



SERVICER SNAPSHOT:

Aidvantage Servicing



REPAYMENT PLANS

For Federal Student Loans

What are my options?

Which one do I pick?



Time Based

	PLAN	ELIGIBLE LOAN TYPES	ELIGIBILITY REQUIREMENT	MONTHLY PAYMENT DETERMINED BY	REPAYMENT TIMEFRAME	NOTABLE ITEMS
	STANDARD	DIRECT AND FFEL LOAN	N/A	TOTAL DEBT, INTEREST RATE, & LENGTH OF REPAYMENT EQUAL PAYMENTS THROUGHOUT TERM	UP TO 10 YEARS	THIS IS THE DEFAULT PLAN HIGHEST TIME BASED PAYMENT AMOUNT, BUT WILL RESULT IN LESS INTEREST OVER TIME
	GRADUATED	DIRECT AND FFEL LOAN	N/A	TOTAL DEBT, INTEREST RATE, & LENGTH OF REPAYMENT PAYMENTS BEGIN LOWER (~60% OF STANDARD AMOUNT) AND INCREASE EVERY TWO YEARS THROUGHOUT	UP TO 10 YEARS	INITIAL PAYMENTS WILL NEVER BE LESS THAN AMOUNT OF INTEREST ACCRUES AND SUBSEQUENT INCREASES WILL NEVER BE MORE THAN 3X GREATER THAN PRIOR PAYMENT
so	EXTENDED (FIXED & GRADUATED)	ED & S30,000 IN		TOTAL DEBT, INTEREST RATE, & LENGTH OF REPAYMENT TWO OPTIONS: FIXED, EQUAL PAYMENTS LOWER PAYMENTS TO BEGIN WITH (~50%) AND INCREASE EVERY TWO YEARS	UP TO 25 YEARS	LONGER REPAYMENT TERM WILL RESULT IN GREATER INTEREST PAID

Income Driven- Historical Plans

Core Formula: AGI – Protected Income = Discretionary Income

Increase	Repayment Plan	PAYE	IBR *Only plan enacted by Congress	ICR
in the principal balance of a loan	Eligibility	Direct Loans; Demonstrate partial financial hardship, No loans prior to 2011	Direct & FFEL Loans; Demonstrate partial financial hardship,	Direct Loans; Only IDR Plan available to Parent PLUS borrowers
caused by a failure	Protected Income	150%	150%	100%
to cover the	Payment Amount	10%	Borrowers > 07/14: 10% Borrowers < 07/14: 15%	20%
interest due on	Cap @ Standard	Yes	Yes	No
that loan	Include Spouse's Income & Debt	Only When File Jointly	Only When File Jointly	Only When File Jointly
	Negative Amortization	Assistance w/Sub Loans Only (3 yr)	Assistance w/Sub Loans Only (3 yr)	Assistance w/Sub Loans Only (3 yr)
Personal Finance ()	# of years until Forgiveness	20 yr.	Borrowers > 07/14: 20 yr. Borrowers < 07/14: 25 yr.	25 yr.

Income Driven- SAVE

Strong possibility that plan will be phased out in its entirety

	Repayment Plan	SAVE		
	Eligibility	Direct Loans (Excludes Parent PLUS Loan)		
	Payment Amount	UG- 5% of discretionary income GP- 10% of discretionary income *Weighted % if you have loans from both levels **Based off of Discretionary Income (AGI minus 225% of FPL)		
	Cap @ Standard	No		
	Include Spouse's Income & Debt	Only When Filing Jointly		
	Negative Amortization	Yes- No unpaid interest carries over for all types of loans		
	# of years until Forgiveness	UG & Direct Consolidation Loan- 20 yr. GP Loan- 25 yr.		
Personal Fin	ance aDuke			

Loan Information-\$27,000 @ 5.5%; Salary- \$42,000

Repayment Plan	Standard	Graduated	IBR
First Payment	\$293	\$167	\$162
Last Payment	\$293	\$500	\$288
Total Paid	\$35,163	\$37,307	\$42,965
Payoff Date	10 years	10 years	~ 16 years

Loan Information-\$27,000 @ 5.5%; Salary- \$75,000

Repayment Plan	Standard	Graduated
First Payment	\$293	\$167
Last Payment	\$293	\$500
Total Paid	\$35,163	\$37,307
Payoff Date	10 years	10 years



Loan Information-\$85,000 @ 6.8%; Salary- \$80,000

	STANDARD	GRADUATED	EXT. FIXED	EXT. GRAD	SAVE	PAYE	IBR	ICR
MONTHLY PAYMENT	\$976	\$563-\$1,688	\$587	\$478-\$842	\$393-\$1,256	\$484-\$976	\$484-\$976	\$887-\$925
TOTAL TO BE PAID	\$117,121	\$125,960	\$176,182	\$190,887	\$166,936	\$153,624	\$153,624	\$122,859
PAY OFF DATE	10 years	10 years	25 years	25 years	18.5 years	~19 years	~19 years	~11 years
FORGIVENESS AMOUNT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0



Loan Information-\$200,000 @ 6.8%; Salary- \$125,000

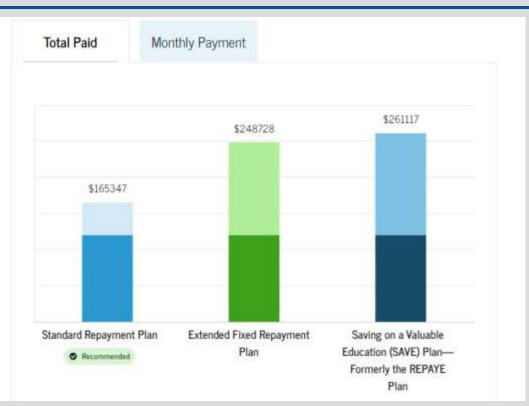
	Standard	Graduated	Ext. Fixed	Ext. Graduated	SAVE	PAYE	IBR	ICR
Monthly Payment	\$2,302	\$1,328- \$3,983	\$1,388	\$1,133- \$1,983	\$768- \$2,729	\$859- \$2,302	\$859- \$2,302	\$1,832- \$2,559
Total to be Paid	\$276,193	\$297,199	\$416,443	\$451,076	\$441,847	\$357,540	\$357,540	\$295,803
Pay-off Date	10 years	10 years	25 years	25 years	~24 years	20 years	20 years	~11.5 years
Forgiveness	\$0	\$0	\$0	\$0	\$0	\$88,518	\$88,518	\$0



PICKING YOUR PLAN

Loan Simulator: studentaid.gov

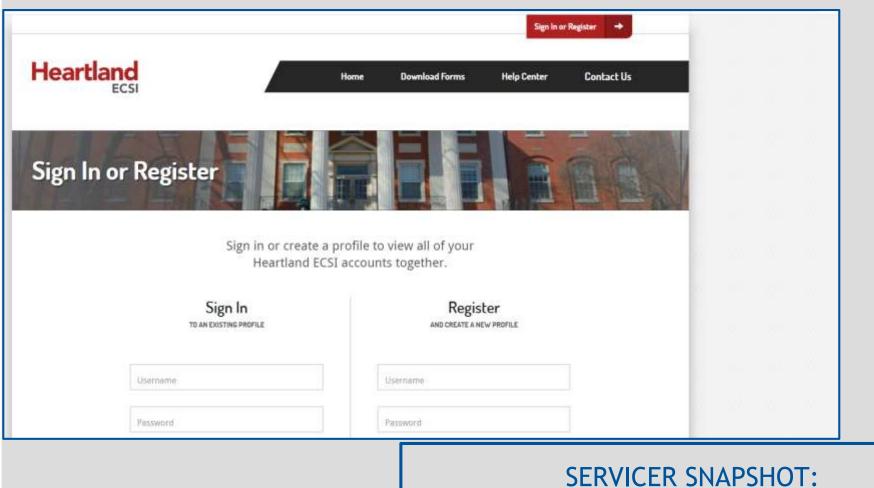




STATUS UPDATE

As of Mar. 26, the application for Income Driven Repayment Plans was reactivated. IBR, PAYE, and ICR are still available. The option to apply for SAVE is not.

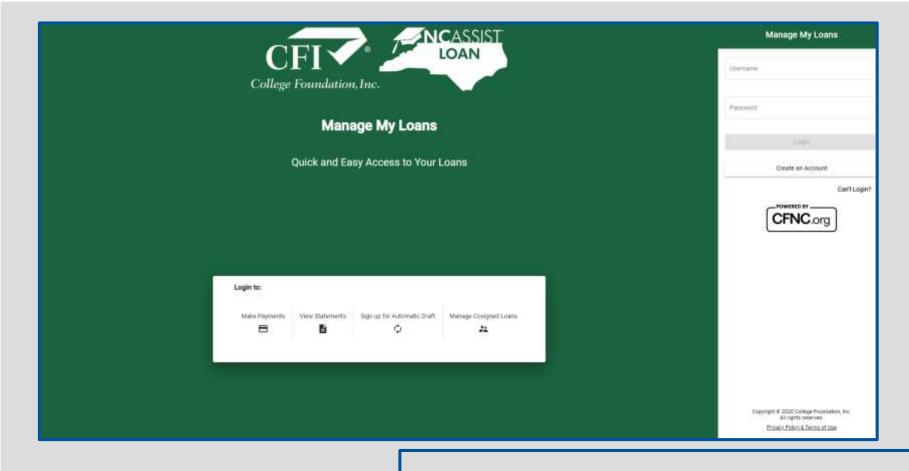
DUKE LOANS



Heartland ECSI

Personal Finance a Duke

NC STATE ASSIST LOAN & NC FORGIVABLE LOAN



SERVICER SNAPSHOT:

College Foundation Inc.



PRIVATE LENDERS

My Loan Account

View, manage and pay down your College Ave loan(s).

Manage My Loan



Scan to download our loan repayment app



Manage Loans ~ Trouble Paying Forms

MANAGE YOUR LOANS

Be smart and stay smart when it comes to repaying your student loans.

SIGN IN

CREATE AN ACCOUNT

SERVICER SNAPSHOT:

Check with your lender!!!



ASK ABOUT BENEFITS & REWARDS!



Auto debit reward



- Auto debit reward
- Redeemable points toward loan payments



Auto debit reward



- Co-signer release
- Auto debit reward



COMPARING PAYMENTS

Loan Information-\$85, 736 @ 6.8%

10 YEARS	15 YEARS	20 YEARS
\$987	\$761	\$654
\$118,398	\$136,992	\$157,070



REFLECTING ON REPAYMENT

Loan Calculator: Investopedia

Calculate Your Monthly Payment

Your monthly payment for a loan will depend on the amount, term, and interest rate of the loan. Use the inputs below to get a sense of what your monthly payment could end up being.

LOAN AMOUNT 75,000 LOAN TERM Years 10 INTEREST RATE 6.5



Personal Fi



OTHER CONSIDERATIONS FOR YOUR SERVICER

- Deferment
- Forbearance
- Consolidation
- Refinancing
- Forgiveness
- Default



- ☐ Payments on your loan are postponed
 - Interest is covered in a deferment for subsidized loans only
- Eligibility:
 - ✓ At least half-time enrollment
 - ✓ Approved graduate fellowship
 - ✓ Unemployment
 - ✓ Economic hardship
 - Accounts for whole financial situation
 - O 3 year max.
 - ✓ PeaceCorps
 - ✓ Military Service/ Post-Active Duty Student



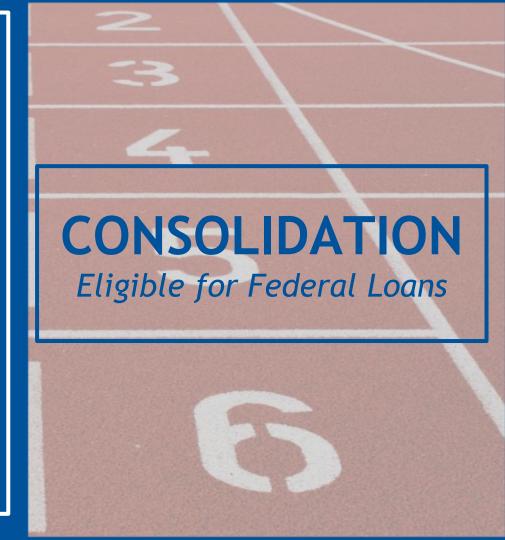


- ☐ Partial or total postponement of payment
 - Interest will accrue on ALL loans
- ☐ Two types:
 - ✓ General/Discretionary
 - Granted by servicer for:
 - Financial difficulties, medical expenses, etc.
 - **✓** <u>Mandatory</u>
 - Granted by Dept. of Ed
 - Residency programs, medical/dental internship, student loan burden, National Guard duty

- ☐ Combine multiple <u>federal</u> loans into one
 - Ex. \$750 Year 1 & \$1,100 Year 2= New Loan \$1,850
 - Single monthly payment
- ☐ Is consolidation right for me?
 - ✓ More flexibility
 - Can extend repayment & decrease payment
 - ✓ Simplify payment process
 - X May lose underlying loan benefits
 - X No option to pay down more expensive loans first
 - X May see a slight increase in rates

Learn more about the pros & cons:

https://studentaid.gov/manage-loans/consolidation



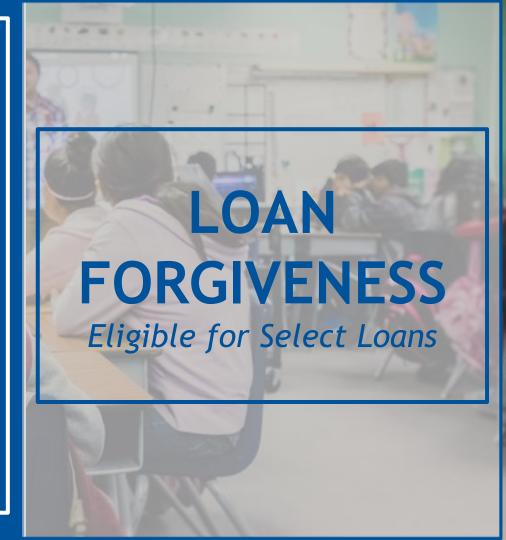
STATUS UPDATE

As of Mar. 26th, the online application for Consolidation has been reactivated.



- ☐ Primarily utilized by borrowers with high interest rates
- ☐ Lender issues a new loan based on creditworthiness
- ☐ Could result in lower payments and/or paying back less
 - REMEMBER TO DO YOUR HOMEWORK FIRST!
 - ☐ You will lose eligibility for federal loan repayment plans benefits

Two types of loan forgiveness: Non-taxable Taxable
VERY specific parameters for eligibility: ✓ Qualifying public service or teacher education ✓ Total and permanent disability ✓ Bankruptcy (in rare cases) ✓ Death ✓ # of years paying based on income driven repayment plan
How do I know if I qualify?



PUBLIC SERVICE LOAN FORGIVENESS

- Full-time employment by a government agency or a qualifying non-profit organization [501(c) (3)]
- ✓ 120 on-time payments towards your student loans

 DOES NOT have to be consecutive
- Make each payment under a qualifying payment plan
 Only works with Income-Driven repayment plans
- Submit forms annually to your servicer
 Verify that you are still eligible



STATUS UPDATE

As of Mar. 7th, changes to the PSLF program have been proposed to exclude employers/organizations "whose activities have a substantial illegal purpose". It is unclear which employers this directive might impact or how quickly this change will be enacted. Refer to your servicer for updates.

PSLF Help Tool studentaid.gov

Using the PSLF Help Tool



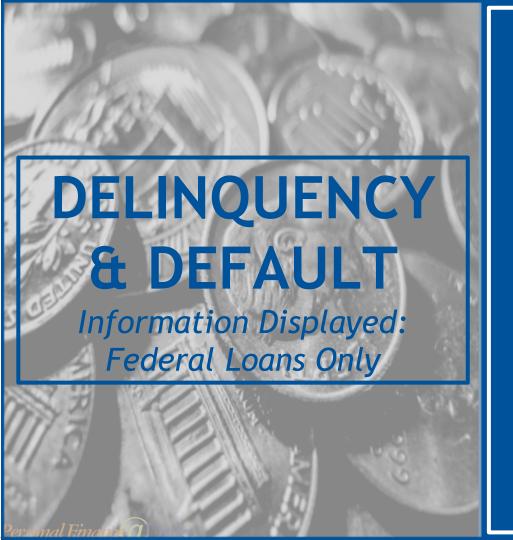
You can use the PSLF Help Tool to search for a qualifying employer, learn what actions you may need to take to be eligible for PSLF or TEPSLF, and generate the form you need. Each time you submit a form, we will evaluate your eligibility for forgiveness, and provide that forgiveness to you if you are eligible. After you submit your form, if you have Direct Loans and work for a qualifying employer, you will receive a count of the number of qualifying payments you have made toward both PSLF and TEPSLF from FedLoan Servicing. For an optimal experience using this tool, we strongly recommend that you read Become a Public Service Loan Forgiveness (PSLF) Help Tool Ninja before getting started.

Learn more about PSLF and TEPSLF.

Log In To Start



Other assistance programs are out there! Employers, State-sponsored, HRSA, etc.



- ☐ After the first day of non-payment, loan account is delinquent
- ☐ At 90 days, negative credit reporting begins
- ☐ Failure to make a payment for 270 days, loan account is default
- Consequences
 - ☐ Lose repayment, forbearance, deferment options
 - Lose additional federal student loan eligibility
 - ☐ Entire loan balance becomes due
 - ☐ Turned over to collections
 - ☐ Wage garnishment possible
 - ☐ Withholding of tax refunds possible

WHAT IF I DEFAULT?

You Can Resolve A Default!

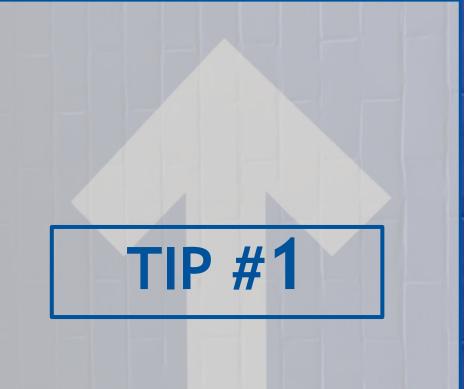
- ✓ Make nine, consecutive on-time payments
- ✓ Stops negative credit reporting
- ✓ You only get ONE default rehabilitation





QUESTIONS ABOUT THE REPAYMENT PROCESS?





If possible, consider prepayments or paying above the minimum.

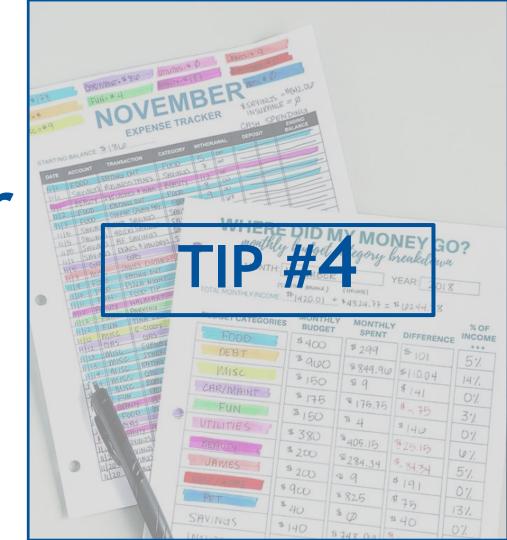
Pay down the "more expensive loan" first



TIP #3

Activate auto-pay for a .25% discount

Start budgeting for your loan payment



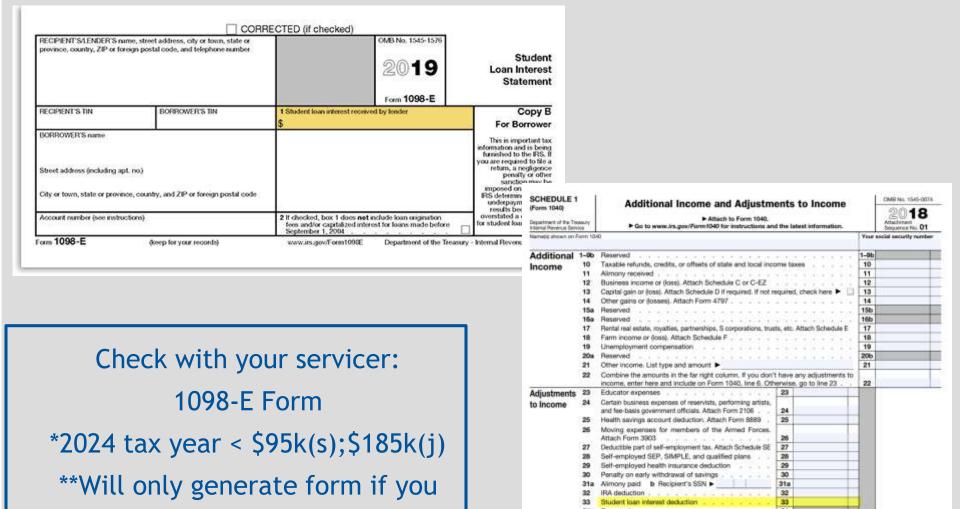


RESOURCE SNAPSHOT:

CashCourse Budget Wizard



Interest paid on student loans is tax deductible

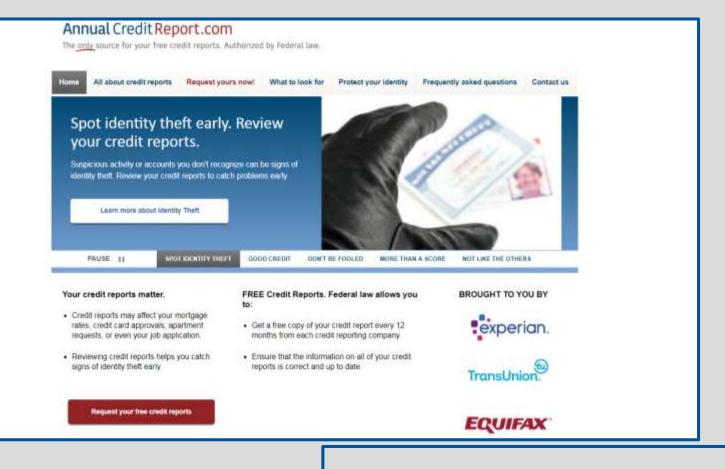


Add lines 23 through 35

paid min. \$600

Monitor your credit





RESOURCE SNAPSHOT:

AnnualCreditReport.com





Keep in contact with your servicer and ask for help

Beware of scams



BEFORE YOU GO Final considerations for Exit Counseling Personal Finance a Duke



FAFSA® Form ~

Loans and Grants V

Loan Repayment V

Loan Forgiveness ~

Log In | Create Acc

Prepare and Apply

Loan Exit Counseling

Who's My Loan Servicer?

Income-Driven Repayment (IDR) Plans

Consolidate Loans

Tools and Calculators

Loan Simulator

Learn About Repaying Loans

Repayment Plans

Repayment 101

Deferment or Forbearance

Enroll in an Income-Driven Repayment (IDR) P

Delinquency and Default

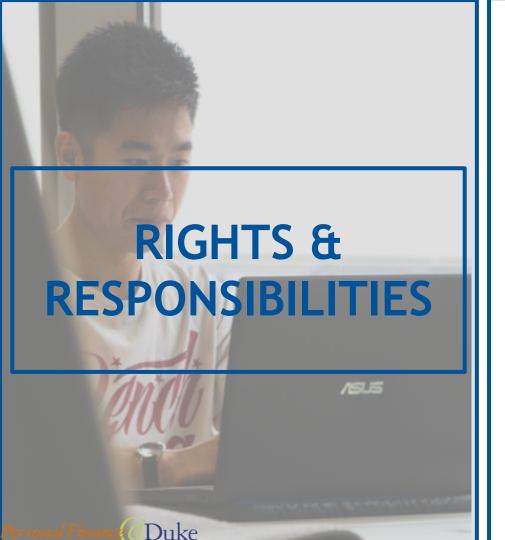
Restarting Payments

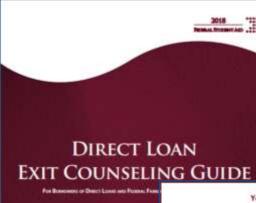
Making Payments for the First Time

View Your Loan Information >

Update on Student Loan Debt Relief >

Questions on Federal Loans? Visit studentaid.gov





Federal Student Ai

YOUR RIGHTS AND RESPONSIBLITIES AS A BORROWER

Discortise night to

- vritus information on my four obligations and information on my rights and responsibilities as a feature;
- a unpy of my MPN either below or at the time my loss is distranted;
- x poor period and an explanation of what this messe;
- · notification, if the Department transfers your loss to another netvicer without your consent;
- a daybover statement, received before I begin to repay res from that includes information about interest rates, from the balance I own, and a loss repayment schedule;
- deferment or forheatence of repsyment for cursos defined periods, if I quality and if I respect it.
- propey my haso in whole or se past anytime without an early-represent penalty; and
- documentation when my lose is paid in fulf.

Lancrospossible for

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Federal Student Aid Ombudsperson http://studentaid.gov
877-577-2575 (toll-free)

*Historically, Consumer Financial Protection Bureau processed complaints; may be an option in the future

> www.consumerfinance.gov 855-411-CFPB (2372)





- ✓ Answer more detailed questions about your student loans
- ✓ Assist in creating budgets
- ✓ Discuss your financial aspirations
- ✓ Create SMART goals to meet your life plans
- √ Identify spending motivators
- ✓ Gain an additional support network



RESOURCE SNAPSHOT:
Personal Finance @ Duke



DISCLAIMER

Information is accurate as of presentation delivery, however Federal Student Loan repayment is subject to change. Refer to your Master Promissory Note and Federal Loan Servicer as needed.

REMEMBER...

- ✓ Know what you owe

 How much have you borrowed and who did you

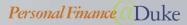
 borrow it from
- ✓ Prioritize your payments

 Pay down the principal and limit interest accumulation...don't forget to budget
- ✓ Keep in contact with your servicer
 Update your address, phone number, email etc.
- ✓ Stay patient and don't get discouraged...

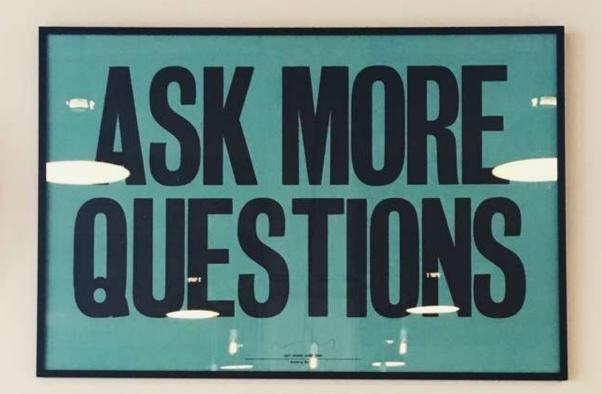


YOU GOT THIS!













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